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STATE PROCUREMENT OFFICE
NOTICE & REQUEST FOR SOLE SOURCE
STATE OF HAWAII

1. TO: Chief Procurement Officer

2. FROM: DLNR/ITSO

Department/Division/Agency

Pursuant to HRS §103D-306 and HAR Chapter 3-122, Subchapter 9, the Department requests sole source approval to purchase the following:

3. Description of goods, services, or construction:

Please see attached sheet "3. Description of goods, services, or construction."

4. Vendor Name: DRFortress, LLC

Address: 3375 Koapaka St. Suite D-198
Honolulu, HI 96819

5. Price:

~~\$12538~~

\$ 10,764 per 2/21/11

6. Term of Contract:
(mm/dd/yyyy)

From: ~~2/1/11~~ 3/10/11 To: ~~9/1/11~~ 9/9/11

7. Prior Sole Source Ref No.
see attached

8. Feature: The good, service, or construction has the following unique features, characteristics, or capabilities:

DRFortress is the only pure Class A colocation/data center facility in Hawaii. As a pure Class A colocation facility, it is unique in its ability to meet all of DLNR's colocation facility security requirements as listed in #3 above. All other vendors, while they may meet some of the security requirements, cannot meet all of the security requirements.

9. Essential features. How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:

As a pure Class A colocation facility, DRFortress provides the 24/7 physical security and 24/7 emergency backup power that is needed to provide a safe and secure offsite location to store State/DLNR data for backup and recovery purposes. It is essential to (1) securely house DLNR IT disaster recovery computer equipment, (2) securely store DLNR replicated backup data on said equipment, and (3) securely access that data 24/7, especially in times of emergency or disaster.

11. Alternate source. The following other possible sources for the good, service, or construction were investigated but do not meet our needs because:

Time Warner Telecom was investigated but does not meet our needs because it cannot meet all specified facility security requirements. It is also not a pure colocation facility as the use of its facility requires that the vendee purchase and use its data circuits. In contrast, DRFortress is a pure colocation facility and provides cross connects to all the major data carriers. DLNR is thus able to use the State's approved telecom carrier HawaiianTelcom. Systemmetrics and Century Computers were also investigated but they do not meet our needs because they do not own their own colocation facility but use DRFortress as their colocation facility and provide third party services on top of it.

12. Direct any inquiries to:

Department: DLNR

Contact Name/Title: Lorenzo Dy-Liacco/ITS IV

13 Phone Number:

587-0371

Fax Number:

587-0361

Expenditure may be processed with a purchase order/pCard: ☒ Yes ☐ No
If no, a contract must be executed and funds certified.

Agency shall ensure adherence to applicable administrative and statutory requirements, including HAR Chapter 3-122, Subchapter 15, Cost or Pricing Data, if required.

14. *I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.*


Department Head Signature

3/8/11

Date

Reserved for CPO Use Only

15 Date Notice Posted:

3/14/2011

Submit written objections to this notice to issue a sole source contract within seven calendar days or as otherwise allowed from the above posted date to:

Chief Procurement Officer
State Procurement Office
P.O. Box 119
Honolulu, Hawaii 96810-0119

16. Chief Procurement Officer's comments:

This request is disapproved as it lacks justification as a sole source as there are other vendors that may be able to provide co-location services. The department has not established that the service required has a unique feature, characteristic or capability essential to the department to accomplish its work and is available from one supplier or source in accordance with HAR section 3-122-81(c). the department has inappropriately utilized the sole source method of procurement and is advised to submit form SPO-016, *Procurement Violation, Report of Findings and Corrective Actions and/or Request for After-the-Fact Payment Approval*, for the period beginning 09/01/09 and may request additional time until a new contract is executed, using the appropriate procurement method.

This request identifies Mr. Lorenzo Dy-Liacco as the contact person responsible for this procurement. Mr. Dy-Liacco has written delegated procurement authority, but has not completed the appropriate mandatory training. As a reminder, Mr. Dy-Liacco cannot participate in any procurement activities until he has both written delegated procurement authority and has completed the appropriate mandatory procurement training requirements for the applicable procurement method, pursuant to Procurement Delegation No. 2010-01 and Procurement Circular No. 2010-05, as appropriate.

17. ☐ APPROVED ☒ DISAPPROVED ☐ NO ACTION REQUIRED


Chief Procurement Officer

3/29/2011
Date

SPO-001

3. Description of goods, services, or construction

Rental of a professional datacenter colocation cabinet that meets the following service specifications and facility security requirements:

A. Specifications of colocation services needed:

- 1) 19" x 40" Cabinet with combination lock - 1 ea.
- 2) 20AMP 120V AC Primary - 1 ea.
- 3) 20AMP 120V AC Redundant - 1 ea.
- 4) CAT5e Cross Connect - 1 ea.

B. Security Requirements of colocation facility:

- 1) Vendor must be the direct owner and manager of the colocation facility.
- 2) Facility must be a pure Class A colocation service/data center facility.
- 3) Vendor must have been in business as a purpose-built data center/ colocation facility for at least one year.
- 4) 24/7 emergency backup generator power.
- 5) 24/7 on-site security guards.
- 6) CCTV digital surveillance and biometric controlled access systems.
- 7) Automated monitoring and alert management systems.
- 8) Constant temperature and humidity control system.
- 9) Dry pipe, double interlock, pre-action fire suppression system.
- 10) Uninterruptible power supply to cabinet.